

# Kentucky Cybersecurity Initiative

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# Phases I & II – Defense And Cybersecurity Industry Studies for Kentucky



## Key Points:

- Over 1300 companies involved in more than 550 different industries
- Humana Military Healthcare Services one of the largest
- While other areas were declining Defense Information Systems Agency (DISA) grew
- Phase II focused on partnerships with state agencies and “Veterans Accelerated Learning for Licensed Occupational (VALLO) Project” Grant (DOL)



# Phase I: Key Strategies Recommendations



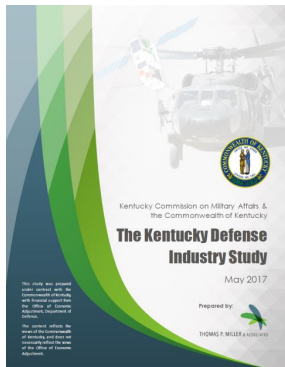
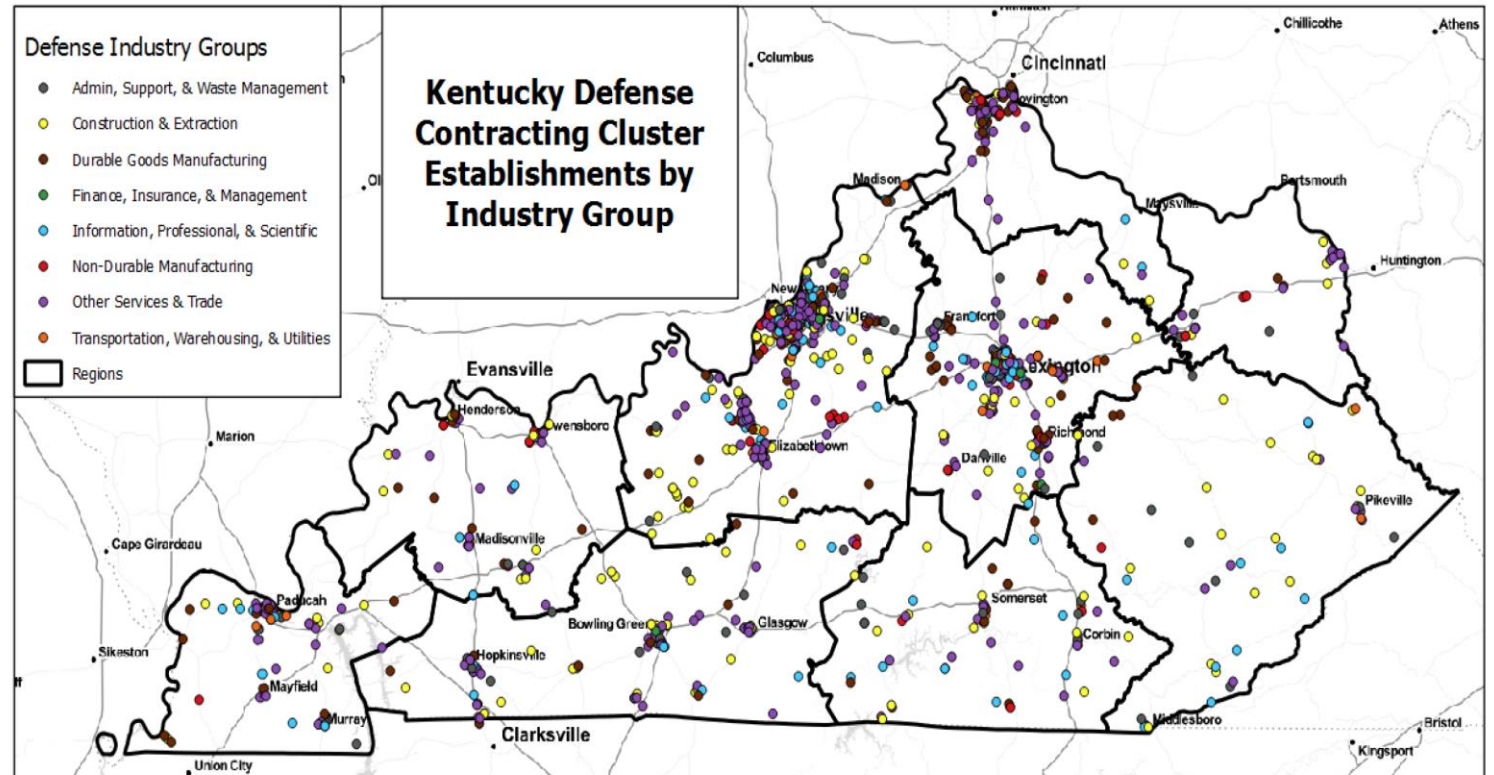
- Build Partnerships with Defense Dependent Companies and Create Opportunities for Diversification
- Develop Programs Designed to Attract Military Spouses to the State
- Develop Military Focused Apprenticeships
- Explore Becoming a National/Regional Training Hub
  - Stimulate Connections with the Private Sector
  - Establish Sector Partnerships
  - Partner with Community Colleges



# Phase I: Geographic/Sector Breakdown

## Focus areas:

- Covington
- Louisville (Humana Medical)
- Elizabethtown (Ft Knox)
- Lexington (Bluegrass Station)
- Bowling Green (Ft Campbell)



# Phase II: Key Strategies Recommendations



- Establish a Workforce-Education Committee
- Increase Cybersecurity Education Opportunities
- Educate Businesses on the need for Cybersecurity
- Identify and grow cybersecurity infrastructure





# Phase II: Cybersecurity Environment in Kentucky



## Cybersecurity already has a presence in KY

- Located around industry hubs (Phase I)
- Geographically connected to military communities
- Significant growth potential

Figure 3 // Map of Kentucky's cybersecurity companies

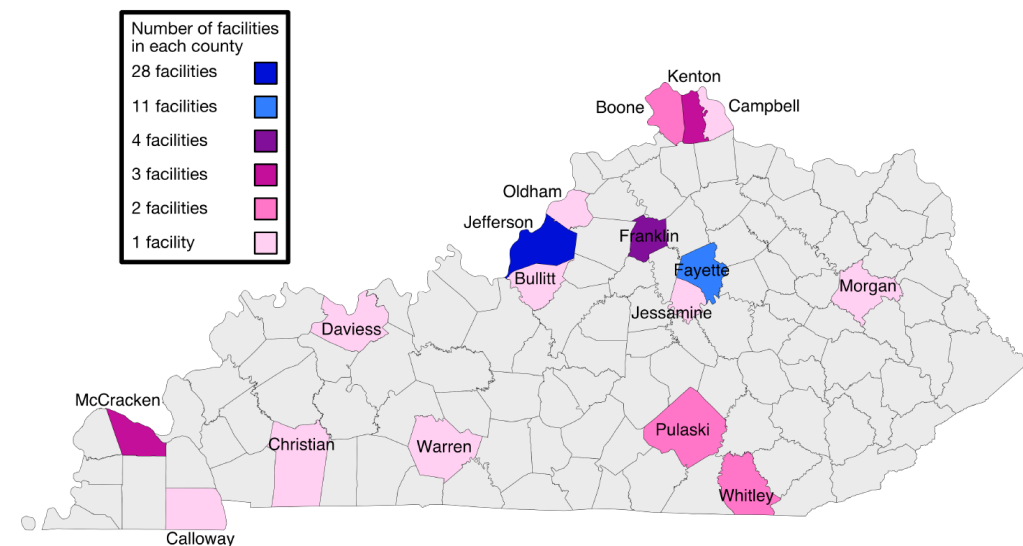
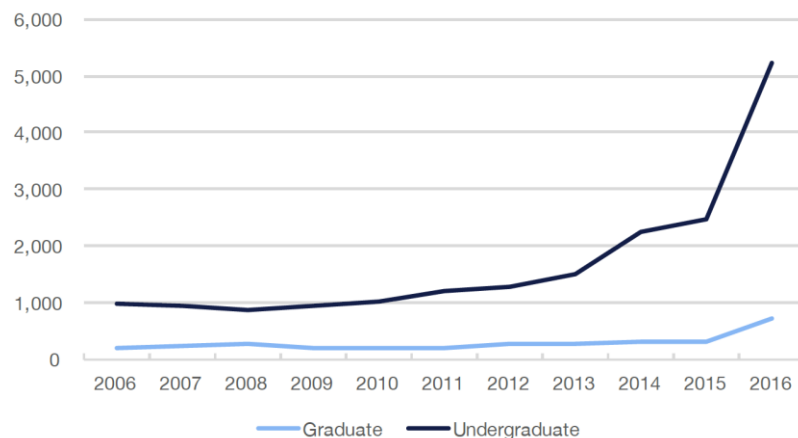


Figure 2 // Number of relevant degrees, diplomas, and certificates issued by level over time (2006 – 2016)



## Educational Opportunities

- Significant increase in degree attainment, but not retained in the state (Brain-drain)
- Educational opportunities geographically match industry
- Forecast indicated expanding defense-related employment opportunities

# Phase III: Collaborative Partnership with University of Louisville



OEA grant provides the opportunity to develop cyber training opportunities and work-force development connectivity

- Expanding training and degree-granting for transitioning members, veterans, and spouses
- Engaging state agencies to create “Pathways to Employment” – targeting transitioning service members through Skillbridge and DOL
- Partnering with business and education to provide apprenticeships and education at the same time
- Connecting all activities with KY Department of Veterans Affairs



# Lessons Learned



- Many state and non-profit agencies are doing great things, but are stove-piped
- Data-driven process helped to make the case for a cybersecurity need and garnered state government support
- Higher ed is responsive, but lacks connection to business
- Challenges in communicating training and employment opportunities to veterans - many are overwhelmed by the “many voices”
- Small business wants to engage, just don’t know how



KCMA



# GENEDGE

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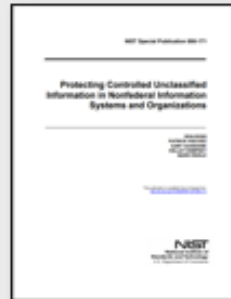
## Virginia's Defend CUI Program (DEFENDCUI-VA)



# Program Summary

## Requirements

- **DFARS 252.204-7012**  
Safeguarding Covered Defense Information and Cyber Incident Reporting (Oct 2016)
  - System Security Plan
  - Incident Response Plan
  - POAM to Fill NIST 800-171 Gaps
  - **Self-Certification**
- **Cybersecurity Maturity Model Certification (CMMC)**
  - Work in Progress – Targeting 2020 Release
  - CMMC level (1-5) is Contract Dependent
  - Level 3 alignment to NIST 800-171
  - **3<sup>rd</sup> Party Certification**



## DEFENDCUI-VA

### Phase 1-ASSESSMENT

- NIST 800-171 Gap Assessment Using IntelliGRC Tool
- System Security Plan
- Incident Response Plan
- POAM

### Phase 2-REMEDIATION

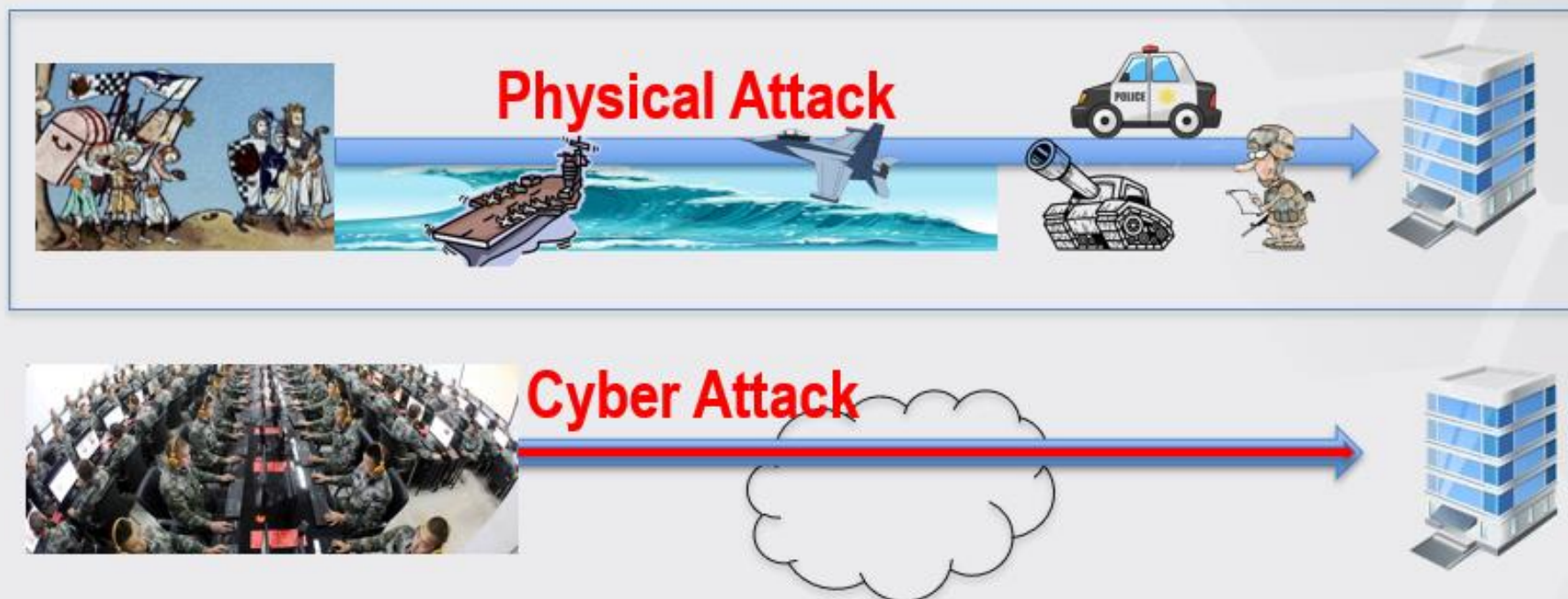
- Scope / Deliverables are Company Dependent
- Covers 80% of Labor Costs
- Client Selects 3<sup>rd</sup> Party

**Key Take Away:** The DEFENDCUI-VA Program Delivers Tangible Benefits to Participating Companies and Sets Them Up for CMMC Success.



# Cyber Threat Messaging

- Average of 1 successful cyber attack every 39 seconds
- Estimated \$1 billion annually in ransom payments
- Estimated \$11.5 billion in damages from ransomware attacks
- 65% of cyber-attacks are aimed at small mid-sized businesses



# DEFENDCUI-VA Impact

- In 2019, GENEDGE engaged **75** companies. So far in 2020 have engaged more than **100** companies.
- In 2019, GENEDGE supported **21** companies in completing the DFARS 7012 (self-attestation) requirements. Of those, **17** companies continued on with Phase II (remediation) support.
- So far in 2020, we have supported **20** companies in completing self-attestation requirements, with another **17** in progress. We also have **8** companies that have started with Phase II that are expected to also complete a Phase I - bringing the total to 45 companies for Phase I.
- Year 3 Backlog is currently at **15** companies.

	Phase I Assessment	Phase II Remediation	Total Engagements
2019	21	17	38
2020	37*	8	45
Total by Type	58	25	83
*Note 17 in Progress			



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More Resources at [genedge.org](https://www.genedge.org):

<https://www.genedge.org/program/virginias-defend-cui-program/>

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