



Policy Academy: Fostering Regional Collaboration Toward Rural Prosperity

Wisconsin's Policy Academy Goals



What are we trying to do? Why now?

Our vision:

The Policy Academy is a collaborative planning process between the state, tribes, regional partners and universities that results in economic well-being for rural and tribal communities in Wisconsin.

- Establishment of the Office of Rural Prosperity
- Need to build relationships and trust
- WEDC strategic planning

REGIONAL ECONOMIC



SOUTHWESTERN WISCONSIN **REGIONAL PLANNING** COMMISSION



Extension

University of Wisconsin-Madison















Proposed Changes



Regional Collaboration

Align state, tribal and regional strategic plans toward rural prosperity.



Enhanced Communication Channels

Create a feedback loop of information between regional and statewide partners.



Targeted Investment

Identify collaborative projects for state and federal funding that provide focused investment toward economic well-being in rural Wisconsin.







Theory of Change

Enhancing regional collaboration toward rural prosperity.





INPUTS

SHORT TERM

ASSETS

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- WEDC's Office of Rural Prosperity
- UW-Madison EDA Research Center
- UW-Extension
- Great Lakes Inter-Tribal Council (GLITC)
- 7 Rural Regional Planning Commissions (RPCs)
- 7 Rural REDOs
- Wisconsin Rural Partners
- USDA
- EDA

COMPLETE

- SWOT Analysis
- Understand history of REDO creation & regions
- Host regional collaboration session at WEDC Summit
- Identify core priorities
- Use Thrive Rural WI as a demonstration project
- Create a matrix of CEDS priorities aligned with funding sources





Feedback Loop



Analyze Results & Lessons Learned

Implement Against Efficiencies and Added Support

Input Gathered (CEDS, Surveys, Listening Sessions)

Identify Collective Priorities & Projects

Set Strategy & Seek Resources (State & Federal Grants)



A Year of Building Collaborative Relationships

Academy Timeline





Monthly Home Weekly Core **Team Meetings Team Meetings**





Securing matching funds in time for grant

Finding matching funds for state and federal grants

Time availability for staff to write grants

Staff with experience and skills to write grants

Staff to manage the application and post-award management

Time frame between the notice of funding and due date





County Project Needs, Average by Project Area (1-10)

Childcare

Entry-level homes and multi-family housing

Workforce

Jobs that offer a living wage and benefits

Broadband

Workforce training and development

Entrepreneurship and small business development

Transportation and transportation infrastructure

Renewable Infrastructure

Water and wastewater capacity





Priorities

Common Priorities	Childcare
	Housing
	Infrastructure/T
Unique Priorities	Climate Change
	Diversity, Equity
Future Priorities	Artificial Intellig
	Agritourism

Transportation

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Statewide Challenges Identified by Regional Partners

• AI
 Amtrak
 Broadband
 Childcare
 Climate Migration
 Demographic Shift
• EV Plan
 Housing

Move To Regional Collaboration Public and higher education funding Renewable energy Revenue Sharing Sustainable Funding Models Talent Attraction Transportation Funding



Tribal Nations Facilitated Engagement Discussions

• What are the Benefits of Strategic Alignment?

- Focuses time and effort on right tasks
- Effectively prioritizes tasks and removes conflicting priorities
- Eliminates communication silos
- Fosters team collaboration
- Builds networks
- Focuses investment
- Get other perspectives and learn more about economic development and how to connect with other tribes

How Can Tribes Engage in this Process?

- Need to understand what RPCs do and what is our relationship
- Leadership needs to prioritize ED to stay part of the conversation
- Market the benefits it goes both ways
- Need some understanding of what is a partner
- Reality of a partner in it for the long haul
- Improve communication



What is Your Tribe Working On Now?

- Housing
- $_{\odot}$ Business Diversification
- Food sovereignty
- Small business development
- Education: Leadership roles/transition planning
- Sustainable forestry
- Protecting resources: Water, Etc.
- Health care development projects

What Does it Take to be a Good Partner?

- Think about the other partner
- $_{\odot}$ Are the values the same?
- Show real commitment
- Understand our role on the team
- Provide accountability
- Show movement forward and momentum
- Understand that work done will be for the whole community and not just for each of us



Regional Alignment in Wisconsin: Challenges and Opportunities



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Regional Alignment - A statewide challenge

WEDC REDOs







Geographic Misalignment

PSW









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Finding Unique Value – October 22



• Finding a unique value proposition usually involves a new way of segmenting the market

A novel value proposition often expands the market



Overlapping Value

Services

• REDO: BRE, site selection, RFIs, direct business relationships

Customers

• RPC / EDD: data/mapping, planning, grant writing / admin, project-based business engagement

• RPC / EDD: Local governments, businesses (through programs) EDOs



Revenue

 REDO: KSP funding, donations, some grants

 RPC / EDD: county levies, contracts, grants





Recommendations

- Encourage more collaboration between REDO, RPCs, Tribes, and the State • Formalize relationships through board membership, MOUs, and ongoing strategic conversations
- Work to reduce administrative duties and identify efficiencies
- Track CEDs projects that WEDC funds through our investments and incentivize when possible
- Provide strategic investment to RPCs/EDDs that complement REDO services





Implementing & Sustaining Regional Collaboration Statewide



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Rural Voices Report Recommendations

> Continue efforts to make the needs and priorities of rural communities and Native Nations a forethought, rather than an afterthought. Rural and tribal communities' needs should be considered in the design and implementation of state programs. There should be a government-wide commitment to apply an eye towards how well existing and latest programs work or will work in rural regions.

> Ensure rural places and Native Nations in rural Wisconsin get a fair chance in accessing state and federal resources. Examples of creative, responsive solutions might include rural-specific program set- asides; strengthening regional councils and regional capacity to collaborate; help with writing applications for grants, loans, and other assistance; and direct technical assistance to communities, counties, and Native Nations.

Dook beyond Wisconsin's borders for innovative ideas. Understand how other states across the country organize and prioritize their work in rural regions and with Native Nations. When model policies, programs or practices are realizing positive results for rural people, communities, institutions, and firms in other rural regions, bring them—and adapt them—to Wisconsin.

> Rebalance state business incentives to ensure economic development prioritizes the assets of Wisconsin people, **communities, and businesses.** Help foster local and regional development strategies and implementation in rural Wisconsin and in the Native Nations within Wisconsin's borders. In practice, this means that tax incentives for business attraction would support development and expansion of existing businesses, entrepreneurship, Main Street revitalization, childcare, broadband, transportation, and other investments essential to creating strong, thriving communities.



































Thrive Rural Wisconsin Overview

- between February 2024- November 2025
- and resources
- year for two years through this program for capacity building funds.
- > Engaging communities in a work plan process to build capacity for project proposals, facilitating trainings, and developing toolkits

> Providing technical and financial assistance to 10 rural Wisconsin communities

> Encouraging local and regional collaboration and connecting communities to experts

> Filling a gap with predevelopment support to get projects ready to apply for state and federal funding with a goal of leveraging \$3-\$5 million in support for projects in Thrive Rural Wisconsin communities. Communities are eligible to apply for up to \$25,000 per

implementation, providing 1:1 coaching and resource navigation, advising on grant





Quarterly Regional Strategy Sessions

Purpose: Convene stakeholders for strategic conversations around common priorities and regional alignment.

- January/February: WEDA G Development
- >April/May: Wisconsin Rural Partners Annual Summit
- July: State Convened Interagency Meeting
- September/October: WEDC Economic Summit

January/February: WEDA Governor's Conference on Economic

Partners Annual Summit gency Meeting Economic Summit





Rural Communities of Practice

process

Housing Small Business Sustainable Energy Projects/Infrastructure Childcare >Workforce Development



Purpose: Convene rural practitioners and regional partners around key priority issues identified in the Policy Academy





CREATE AN ENVIRONMENT FOR RURAL COMMUNITIES TO ADVANCE COLLABORATIVE PROJECTS TOWARD ECONOMIC WELL BEING.

FORMATION

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COMMUNITY OF PRACTICE



TRANSFORMATION





Elements of the Community of Practice



Identify action-oriented local, regional and statewide stakeholders in the public, private, and nonprofit sectors. Develop synergies for collective goals and supportive practices.

Facilitated resource sharing, connections to technical experts, and opportunities for peer learning and workshopping projects and ideas.

Environment encourages learning and cooperation and broadens local networks to reduce isolation.

Convening leads to the identification and implementation of specific actions that create new knowledge, solve for problems, or advance projects within that issue area.

Transformational goals and metrics are identified to measure longitudinal success toward economic well-being.













Questions?